



QUESTIONS AND ANSWERS

RELIEF PCP CALL FOR TENDERS

| Nº | SUBJECT | QUESTIONS | ANSWERS |
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| 1 | Access to the focus groups transcriptions | Challenges descriptions are too much general to the point that any of them could be applied to any pathology / disease not to chronic pain only. I understand that this has been done with the intention of facilitating the work of the tenderers. On the contrary to propose a viable solution, we need to be very specific and this can only be done from a more specific description of the needs. Is there a way to access to detailed information related to the previous phases of the project, especially related to the needs of users (patients, caregivers, professionals, ...)? | <p>By completing the Technical offer (Technical Envelope) and most concretely, the Impact on the RELIEF Challenge section, the suppliers should describe an outline of the envisaged overall innovation idea. In fact, the Technical envelope is structured to facilitate suppliers to answer all dedicated aspects covered by the potential idea (project management, how the envisaged solution will be able to solve the relief challenges, initial business plan of the idea, the activities to be undertaken during phase 1 and rest of phases, etc.).</p> <p>Suppliers should explain how their innovative solution will solve the problem and/or use the business opportunity according to the challenges identified by the RELIEF Tender. In addition, they have to describe how their project idea intends to develop something new. The Technical offer is a summary that describes aspects to be covered in a convincing way to enable evaluators to make effective assessment of the offers.</p> <p>In the exposed example, suppliers should propose innovative solutions explained in the Technical Offer, describing at what extend their solution will facilitate the effectiveness of adherence to treatment. For example, according to this specific challenge which are the functionalities, the improvements, the advantages that they can bring in order to face the challenge.</p> <p>The suppliers finally awarded for Phase 1 will develop deeply a complete Feasibility Study, demonstrating the technical, financial and commercial feasibility of the proposed concepts and approach to meet the procurement needs; taking also into account that they will visit the Procurers premises to learn about the operational boundary conditions governing the design of targeted solutions; reinforcing this way the Solution Design developed during Phase 1.</p> |

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| 2 | <p>Evaluation criteria related to challenges applied in phase 1</p> | <p>How are the evaluation criteria applied in relation to the challenges in a phase whose objective is the design of the solution?</p> <p>Let me explain it with a concrete case. The "challenge 3", "increase effectiveness of adherence to treatment". What is it supposed to be described in our proposal, bearing in mind that cannot be the design of the solution, due to the fact that the design of the solution is the final product of this phase.</p> | <p>We recommend you to review the following sections of the RELIEF Tender Documents to understand the RELIEF unmet needs and the composition of the User's Group:</p> <ul style="list-style-type: none"> - Tender Document (TD1): REQUEST FOR TENDERS: Section 3 Description of the Services to be procured - Tender Document (TD2): RELIEF PCP CHALLENGE <p>In addition, you will find attached the Deliverable D3.1 Market Review; users need that has been prepared by the RELIEF Consortium. In this document, it is deeply described the process to validate the unmet needs at Public Procurer level and the redefinition of the RELIEF Challenge. However, we would like to remark that the Buyer's Group are looking for a solution that could improve the self-management of chronic pain patients treated in Pain Units; so, we are looking for a general solution focused on chronic pain; independently the pathology that has caused it. The field testing will be implemented with patients treated in the Pain Units of the procurer's hospitals.</p> <p>Finally, during Phase 1 suppliers should visit the procurer's hospitals and see how they work in Pain Units. This activity is reinforcing the Feasibility Study in phase 1.</p> |
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Last update: 17 July 2017



This Project has received funding from the European Union's Horizon 2020 Programme under Grant Agreement n° 689476